



TeamSystem in short

Italian market leader

Set up in 1979, **TeamSystem** is the leading operator in the Italian market of management software for companies and professionals

Its product range meets any customers' requirements:

- ERP
- Management, fiscal, legal aspects
- CAD/CAM
- Training

Over 800 structures including Software Partners and direct offices

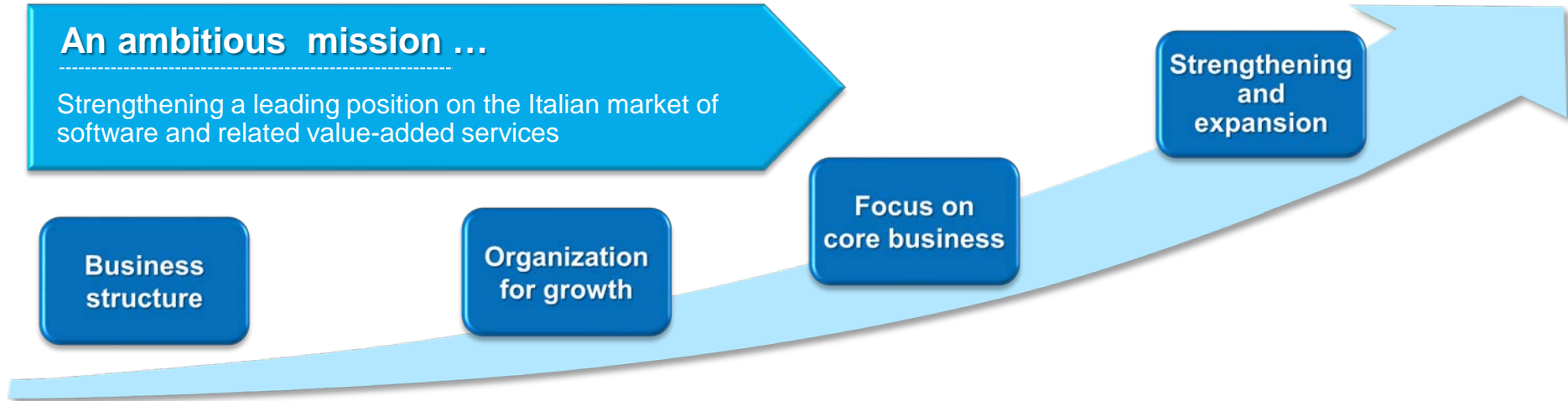
... with excellent results

- ✓ **257,3M €** revenues*
- ✓ **220.000** customers
- ✓ Absolute market leader:
 - **25%** market share as for companies
 - **40%** market share as for professionals
- ✓ Happy customers (churn rate ~**4%**)
- ✓ **1.900** employees

* 2015 proforma data, TeamSystem and controlled companies



...results achieved thanks to an important growth process...



1979	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Fondazione	New management team		Euroconference		Lexteam	Zeronove	Metodo	Nuovamacut		Inforyou	Harpax TSC	Danea Soft Digita Humus	ACG	24 Ore SW Atys Knos	Fatture in Cloud Agròs Cantine OnLine	Euresys
Soci fondatori	Palamon <i>Capital Partners</i>					Bain Capital					HgCapital					Hellman & Friedman

Revenues - Million euros	17	65	123	152	257
Customers - ,000	20	50	70	120	220





- **STR** was set up in 1979 and it is part of Teamsystem from 2014 due to the acquisition from Sole 24 ORE.
- Today it has 150 collaborators and an internal software development & production plant: a guarantee of continuity!
- 25.000 licenses
- 4 locations all over Italy
- Collaborations with the leading players in the sector:



Target sectors

Public and Private Customers

- Regions – Provinces – Municipalities
- Utilities
- Health System
- Delegated customers

Building companies

- Construction companies
- Installation companies
- General Contractors
- EPC

**Engineering companies/
Technical offices**

- Surveyors
- Architects
- Engineers
- Engineering



Some of STR customers



Thanks.



www.str.it