TeamSystem

Company Profile

TeamSystem in short

Italian market leader

Set up in1979, **TeamSystem**
is the leading operator in the Italian market of management software for companies and professionals

Its product range meets any customers' requirements:

- ERP
- Management, fiscal, legal aspects
- CAD/CAM
- Training

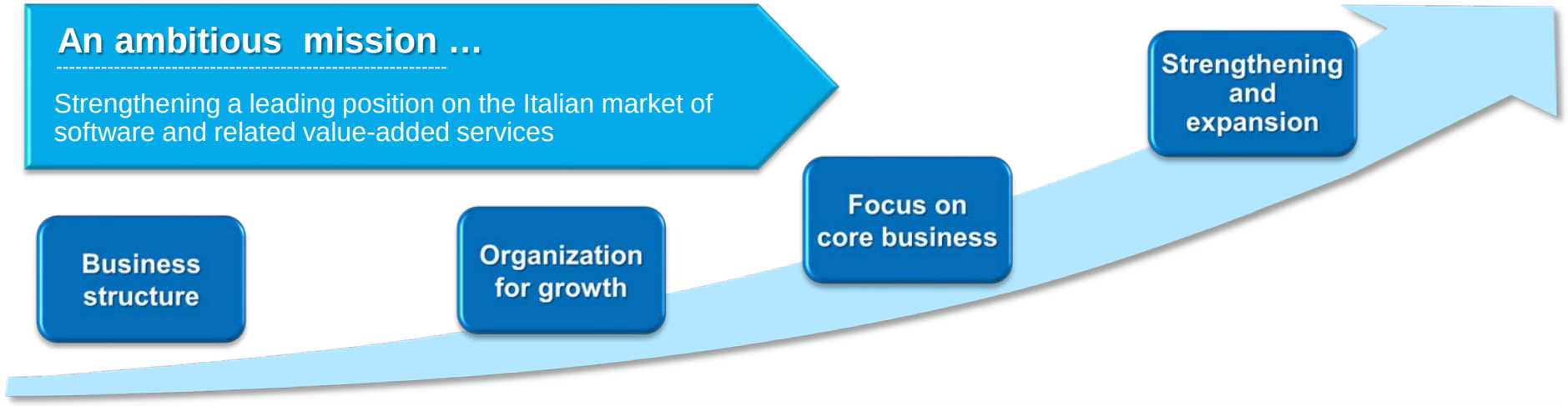
Over 800 structures including Software Partners and direct offices

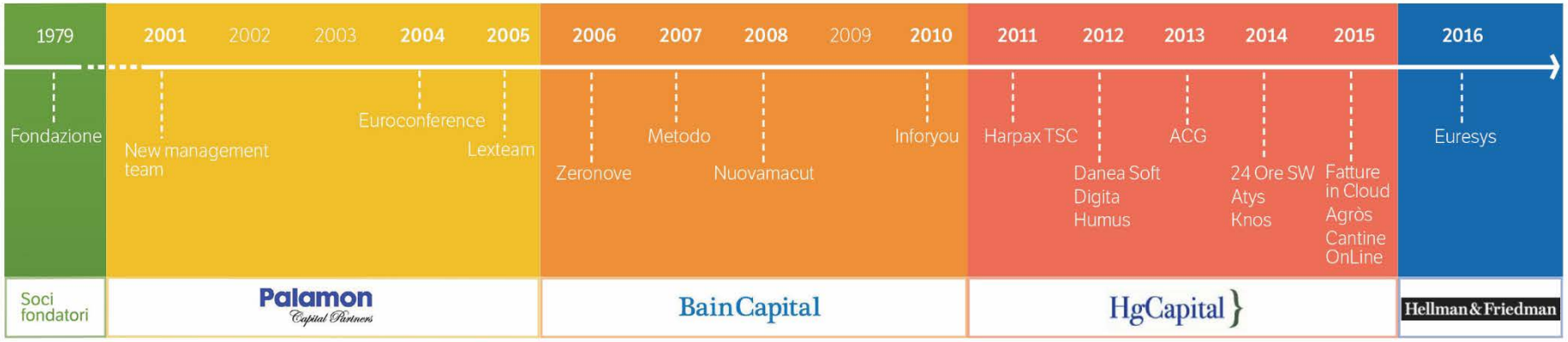
… with excellent results

- **257,3M €** revenues*
- **220.000** customers
- Absolute market leader:
  - **25%** market share as for companies
  - **40%** market share as for professionals
- Happy customers
  (churn rate **~4%**)
- **1.900** employees

* 2015 proforma data, TeamSystem and controlled companies

…results achieved thanks to an important growth process…





Revenues - Million euros	17	65	123	152	257
Customers - ,000	20	50	70	120	220

- **STR** was set up in 1979 and it is part of Teamsystem from 2014 due to the acquisition from Sole 24 ORE.
- Today it has 150 collaborators and an internal software development & production plant: a guarantee of continuity!
- 25.000 licenses
- 4 locations all over Italy
- Collaborations with the leading players in the sector:

Microsoft GOLD CERTIFIED Partner

ORACLE Gold Partner

Autodesk

NEMETSCHEK

GRAPHISOFT A NEMETSCHEK COMPANY

Target sectors

Public and Private Customers

- Regions – Provinces – Municipalities
- Utilities
- Health System
- Delegated customers

Building companies

- Construction companies
- Installation companies
- General Contractors
- EPC

Engineering companies/ Technical offices

- Surveyors
- Architects
- Engineers
- Engineering

Some of STR customers

Thanks.

www.str.it